

**Outline for CLE Presentation: “Bankruptcy and Beyond: Building a Thriving Practice in a Changing Legal Landscape”**

**Speaker: Brendon Singh, Esq., Subchapter V Trustee**

**Duration: 90 minutes (includes Q&A)**

**I. Introduction (10 minutes)**

- A. Welcome and Personal Introduction
  - Brief professional background and experience in bankruptcy law.
  - Role as a Subchapter V Trustee and its significance in the legal landscape.
  - Purpose and goals for the session.
- B. Overview of the Presentation
  - Importance of adapting to changes in bankruptcy law and practice.
  - Key takeaways for attendees: practical strategies, Subchapter V insights, and practice-building tips.

**II. Bankruptcy Basics: Setting the Stage (15 minutes)**

- A. The Federal Framework of Bankruptcy Law
  - Brief overview of federal jurisdiction and bankruptcy’s uniform application across states.
  - Key distinctions between Chapters 7, 11, and 13 for context.
- B. Introduction to Subchapter V
  - Origin and purpose of Subchapter V under the Small Business Reorganization Act of 2019.
  - How it simplifies and streamlines bankruptcy for small businesses.
- C. Benefits and Challenges of Subchapter V
  - Unique features: role of the Subchapter V Trustee, elimination of creditor committees, and confirmation without creditor approval.
  - Challenges for attorneys: staying current with recent changes and providing strategic guidance to clients.

**III. Building a Thriving Bankruptcy Practice (20 minutes)**

- A. Identifying Opportunities in Bankruptcy Law
  - Emerging trends in bankruptcy filings post-pandemic.
  - High-growth areas: small business bankruptcies, Subchapter V cases, and consumer debt issues.
- B. Enhancing Your Expertise
  - Importance of continuous education on new legal provisions like Subchapter V.
  - Leveraging certifications, specialized training, and CLE programs.
- C. Marketing and Client Acquisition
  - Building a reputation in a niche area of bankruptcy.
  - Strategies for client outreach: community workshops, online presence, and professional referrals.
- D. Leveraging Technology in Practice

- Tools for managing cases efficiently: bankruptcy software, client portals, and automated workflows.
- Using data analytics to identify case trends and improve client outcomes.

#### **IV. Subchapter V: A Deep Dive (20 minutes)**

- A. Case Eligibility and Filing Requirements
  - Qualifying criteria for Subchapter V cases.
  - Key documents and timelines to prepare.
- B. Role of the Subchapter V Trustee
  - Duties and responsibilities: facilitating plans, mediating disputes, and supporting small businesses.
  - Unique aspects compared to other chapters of bankruptcy.
- C. Practical Case Strategies
  - Tips for effective debtor representation in Subchapter V.
  - Navigating common pitfalls and challenges in Subchapter V cases.

#### **V. Practical Insights for a Changing Legal Landscape (15 minutes)**

- A. Adapting to Legislative and Economic Changes
  - Recent updates in bankruptcy law and their implications for attorneys.
  - Preparing clients for economic uncertainties and their impact on debt restructuring.
- B. Expanding Your Practice Beyond Bankruptcy
  - Offering complementary services: financial planning, business restructuring, and asset protection.
  - Collaborating with other professionals: accountants, financial advisors, and mediators.

#### **VI. Q&A Session (10 minutes)**

- A. Encourage Interactive Discussion
  - Invite questions about Subchapter V and broader bankruptcy topics.
  - Address practical challenges attorneys may face in their practices.
- B. Closing Thoughts
  - Reiterate the importance of staying adaptable and informed.
  - Encourage attendees to use insights gained to enhance their practices.

#### **VII. Conclusion (5 minutes)**

- A. Key Takeaways
  - Importance of mastering Subchapter V for small business clients.
  - Strategies for building and sustaining a successful bankruptcy practice.
- B. Thank You and Resources
  - Provide contact information for follow-up questions.
  - Share additional resources or recommended readings.

